

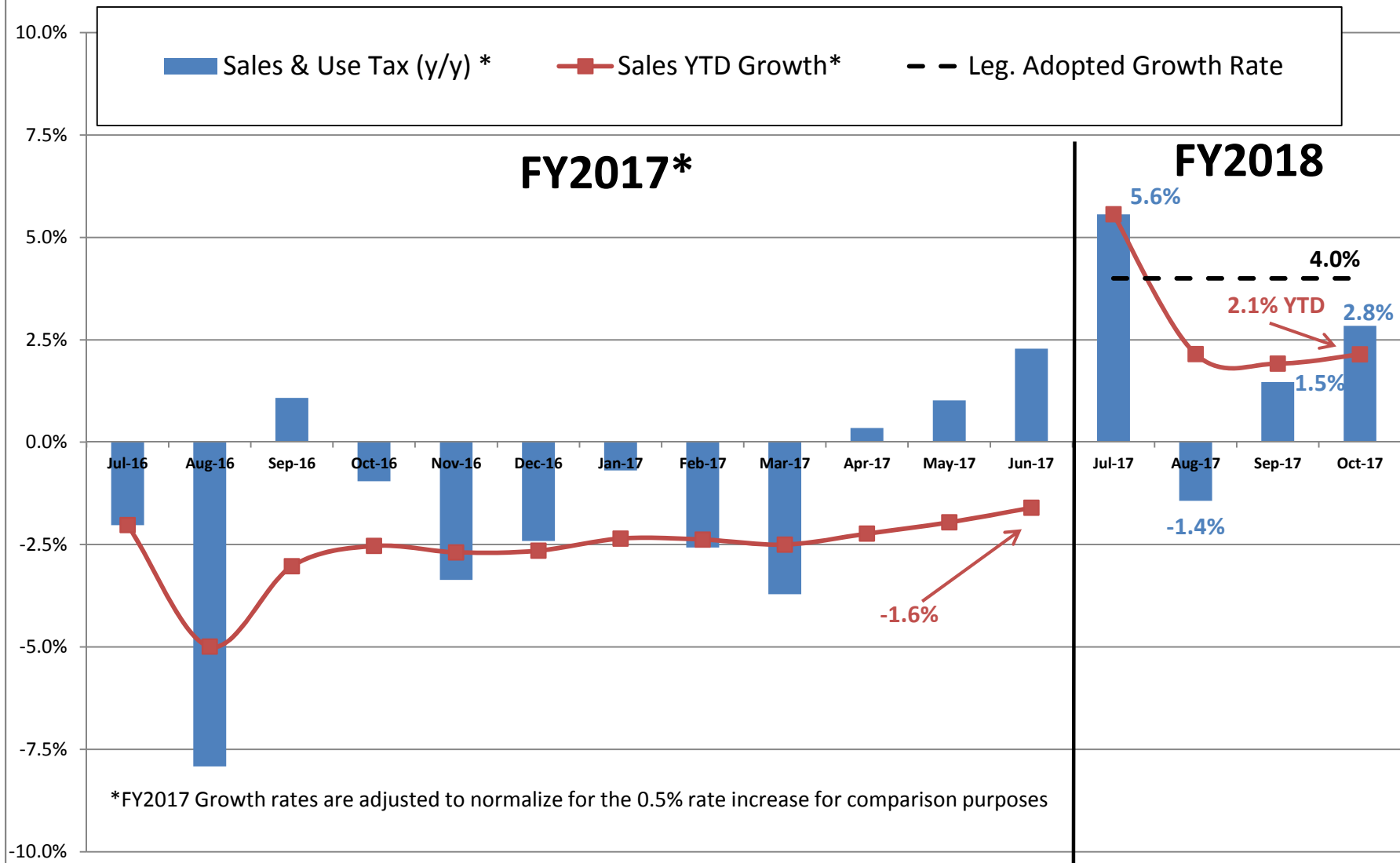
**Actual Revenue FY2017 vs. Actual Revenue FY2018
OCTOBER FY2018 Comparison**

| | Actual OCTOBER FY2017 | Actual OCTOBER FY2018 | DOLLAR CHANGE | PERCENT CHANGE |
|---|--------------------------------------|--------------------------------------|--------------------------|---------------------------|
| ONGOING RECEIPTS | | | | |
| Net Sales and Use Tax (excl. cost of admin) | 83,080,932 | 85,439,378 | 2,358,447 | 2.8% |
| Lottery | 8,569,519 | 9,512,231 | 942,712 | 11.0% |
| Net Contractor's Excise Tax | 11,009,622 | 10,405,513 | (604,109) | -5.5% |
| Insurance Company Tax | 14,876,889 | 16,389,922 | 1,513,033 | 10.2% |
| Unclaimed Property Receipts | (671,327) | (1,205,000) | (533,673) | 79.5% |
| Licenses, Permits, and Fees | 9,732,158 | 10,309,204 | 577,047 | 5.9% |
| Tobacco Taxes | 5,088,756 | 3,831,246 | (1,257,510) | -24.7% |
| Trust Funds | 0 | 0 | 0 | |
| Net Transfers In (excluding one-time) | 1,320,825 | 1,699,943 | 379,117 | 28.7% |
| Alcohol Beverage Tax | 2,389,117 | 2,264,690 | (124,427) | -5.2% |
| Bank Franchise Tax | 237,522 | 176,238 | (61,284) | -25.8% |
| Charges for Goods and Services | 1,550,863 | 1,711,247 | 160,383 | 10.3% |
| Telecommunications Tax | 461,824 | 392,232 | (69,592) | -15.1% |
| Severance Taxes | 22,314 | 1,663,185 | 1,640,871 | |
| Sale-Leaseback/CRP | 0 | 0 | 0 | |
| Investment Income and Interest | 6,022 | 14,011 | 7,989 | 132.7% |
| Alcohol Beverage 2% Wholesale Tax | 168,844 | 164,826 | (4,018) | -2.4% |
| SUBTOTAL (ONGOING RECEIPTS) | \$ 137,843,880 | \$ 142,768,867 | 4,924,987 | 3.6% |

**Actual Revenue FY2017 vs. Actual Revenue FY2018
Year-To-Date Through October FY2018**

| | Actual YTD FY2017 | Actual YTD FY2018 | DOLLAR CHANGE | YTD GROWTH OVER FY2017 | FY2017 GROWTH NEEDED FOR LEG. ADOPTED FY18 |
|---|----------------------------------|----------------------------------|--------------------------|-----------------------------------|---|
| ONGOING RECEIPTS | | | | | |
| Net Sales and Use Tax (excl. cost of admin) | \$ 342,669,174 | \$ 350,013,651 | 7,344,477 | 2.1% | 4.0% |
| Lottery | 34,089,271 | 36,204,754 | 2,115,483 | 6.2% | 3.1% |
| Net Contractor's Excise Tax | 46,462,780 | 43,085,804 | (3,376,976) | -7.3% | 3.5% |
| Insurance Company Tax | 34,555,686 | 36,489,180 | 1,933,493 | 5.6% | 11.7% |
| Unclaimed Property Receipts | (6,332,523) | (3,820,000) | 2,512,523 | -39.7% | 15.9% |
| Licenses, Permits, and Fees | 11,745,940 | 12,389,102 | 643,162 | 5.5% | -1.1% |
| Tobacco Taxes | 22,451,713 | 21,337,032 | (1,114,681) | -5.0% | -3.1% |
| Trust Funds | 23,212,976 | 24,592,581 | 1,379,605 | 5.9% | 5.0% |
| Net Transfers In (excluding one-time) | 9,650,962 | 10,723,064 | 1,072,102 | 11.1% | -4.1% |
| Alcohol Beverage Tax | 2,426,451 | 2,299,787 | (126,665) | -5.2% | 5.0% |
| Bank Franchise Tax | 519,401 | 479,572 | (39,829) | -7.7% | -25.5% |
| Charges for Goods and Services | 4,481,193 | 5,170,885 | 689,692 | 15.4% | 3.5% |
| Telecommunications Tax | 1,388,857 | 1,215,300 | (173,557) | -12.5% | 0.2% |
| Severance Taxes | 1,385,401 | 3,060,962 | 1,675,561 | 120.9% | -35.0% |
| Sale-Leaseback/CRP | 0 | 0 | 0 | | -100.0% |
| Investment Income and Interest | 6,087,718 | 5,789,062 | (298,656) | -4.9% | -17.6% |
| Alcohol Beverage 2% Wholesale Tax | 710,275 | 703,361 | (6,914) | -1.0% | 12.6% |
| SUBTOTAL (ONGOING RECEIPTS) | \$ 535,505,274 | \$ 549,734,096 | \$ 14,228,822 | 2.7% | 3.2% |
| ONE-TIME RECEIPTS | | | | | |
| One-time Unclaimed Property (stock sales) | 7,527,523 | 0 | (7,527,523) | 100.0% | |
| Obligated Cash Carried Forward | 14,069,144 | 7,943,412 | (6,125,732) | -43.5% | |
| SUBTOTAL (ONE-TIME RECEIPTS) | \$ 21,596,668 | \$ 7,943,412 | (13,653,256) | -63.2% | |
| GRAND TOTAL | \$ 557,101,942 | \$ 557,677,508 | 575,566 | 0.1% | |

Recent Growth Rates in State Sales and Use Tax



**Original Legislative Adopted FY2018 Estimate (Feb. 2017) vs. Actual Revenues
OCTOBER FY2018 Comparison**

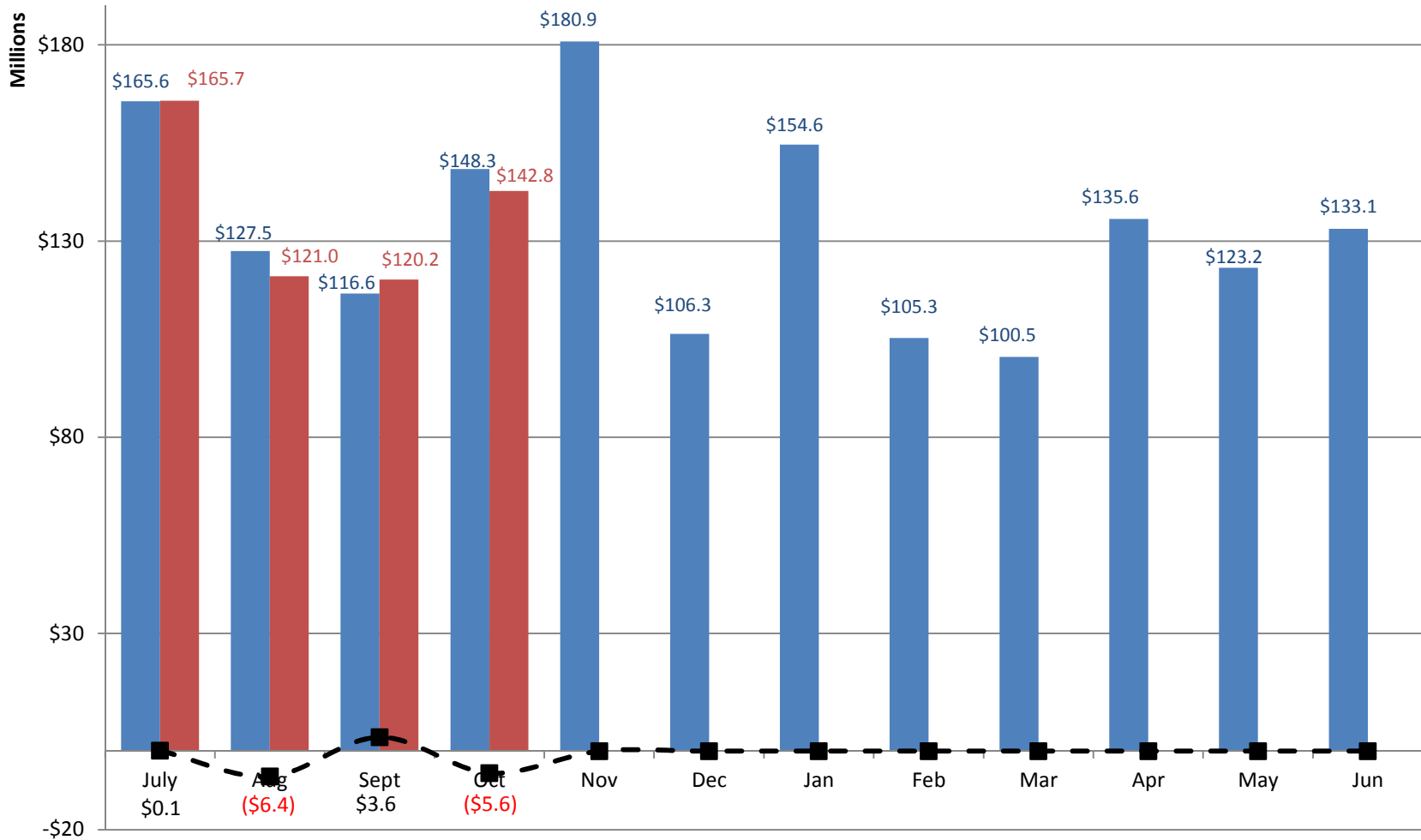
| | Leg Adopted OCTOBER FY2018 | Actual OCTOBER FY2018 | DOLLAR CHANGE | MTD % Chg. Actual/Adopt Comparison |
|---|---|--------------------------------------|--------------------------|---|
| ONGOING RECEIPTS | | | | |
| Net Sales and Use Tax (excl. cost of admin) | 85,504,638 | 85,439,378 | (65,260) | -0.1% |
| Lottery | 10,403,839 | 9,512,231 | (891,608) | -8.6% |
| Net Contractor's Excise Tax | 11,812,355 | 10,405,513 | (1,406,842) | -11.9% |
| Insurance Company Tax | 16,698,168 | 16,389,922 | (308,246) | -1.8% |
| Unclaimed Property Receipts | 1,510,555 | (1,205,000) | (2,715,555) | -179.8% |
| Licenses, Permits, and Fees | 10,011,459 | 10,309,204 | 297,745 | 3.0% |
| Tobacco Taxes | 4,890,623 | 3,831,246 | (1,059,377) | -21.7% |
| Trust Funds | 0 | 0 | 0 | |
| Net Transfers In (excluding one-time) | 1,343,660 | 1,699,943 | 356,282 | 26.5% |
| Alcohol Beverage Tax | 2,143,881 | 2,264,690 | 120,809 | 5.6% |
| Bank Franchise Tax | 225,885 | 176,238 | (49,646) | -22.0% |
| Charges for Goods and Services | 1,605,918 | 1,711,247 | 105,328 | 6.6% |
| Telecommunications Tax | 451,198 | 392,232 | (58,967) | -13.1% |
| Severance Taxes | 1,560,135 | 1,663,185 | 103,050 | 6.6% |
| Sale-Leaseback/CRP | 0 | 0 | 0 | |
| Investment Income and Interest | 4,965 | 14,011 | 9,046 | 182.2% |
| Alcohol Beverage 2% Wholesale Tax | 177,951 | 164,826 | (13,125) | -7.4% |
| SUBTOTAL (ONGOING RECEIPTS) | \$ 148,345,232 | \$ 142,768,867 | (5,576,365) | -3.8% |

**Original Legislative Adopted FY2018 Estimate (Feb. 2017) vs. Actual Revenues
Year-To-Date Through OCTOBER FY2018**

| | Leg Adopted YTD FY2018 | Actual YTD FY2018 | DOLLAR CHANGE | YTD % Chg. Actual/Adopt Comparison |
|---|---------------------------------------|----------------------------------|--------------------------|---|
| ONGOING RECEIPTS | | | | |
| Net Sales and Use Tax (excl. cost of admin) | 354,040,695 | 350,013,651 | (4,027,044) | -1.1% |
| Lottery | 36,720,306 | 36,204,754 | (515,552) | -1.4% |
| Net Contractor's Excise Tax | 45,173,593 | 43,085,804 | (2,087,789) | -4.6% |
| Insurance Company Tax | 37,155,322 | 36,489,180 | (666,143) | -1.8% |
| Unclaimed Property Receipts | (2,076,413) | (3,820,000) | (1,743,587) | 84.0% |
| Licenses, Permits, and Fees | 12,200,735 | 12,389,102 | 188,367 | 1.5% |
| Tobacco Taxes | 21,757,763 | 21,337,032 | (420,731) | -1.9% |
| Trust Funds | 24,592,581 | 24,592,581 | (0) | 0.0% |
| Net Transfers In (excluding one-time) | 11,384,721 | 10,723,064 | (661,657) | -5.8% |
| Alcohol Beverage Tax | 2,155,001 | 2,299,787 | 144,786 | 6.7% |
| Bank Franchise Tax | 493,952 | 479,572 | (14,380) | -2.9% |
| Charges for Goods and Services | 4,640,273 | 5,170,885 | 530,612 | 11.4% |
| Telecommunications Tax | 1,294,185 | 1,215,300 | (78,886) | |
| Severance Taxes | 2,806,091 | 3,060,962 | 254,871 | 9.1% |
| Sale-Leaseback/CRP | 0 | 0 | 0 | |
| Investment Income and Interest | 5,019,011 | 5,789,062 | 770,050 | 15.3% |
| Alcohol Beverage 2% Wholesale Tax | 710,447 | 703,361 | (7,086) | -1.0% |
| SUBTOTAL (ONGOING RECEIPTS) | \$ 558,068,264 | \$ 549,734,096 | (8,334,168) | -1.5% |
| ONE-TIME RECEIPTS | | | | |
| Obligated Cash Carried Forward | 0 | 7,943,412 | 7,943,412 | 100.0% |
| SUBTOTAL (ONE-TIME RECEIPTS) | \$ 0 | \$ 7,943,412 | 7,943,412 | 100.0% |
| GRAND TOTAL | \$ 558,068,264 | \$ 557,677,508 | (390,756) | -0.1% |

Original Adopted FY2018 vs. Actual FY2018 Receipts

■ Adopted FY2018 Receipts
 ■ Actual FY2018 Receipts
 -■- Actual vs. Adopted



Through 4 months, total actual ongoing receipts were \$8.3 million lower than the adopted estimate.