

TRUSTED RESOURCES FOR HOSPITALS

The South Dakota Association of Healthcare Organizations Enterprises has compiled the following list of trusted companies for hospitals to help navigate the COVID-19 crisis. These companies provide vetted solutions to hospitals' operational and financial challenges resulting from this unprecedented event.

Companies that SDAHO Enterprises already endorses are noted with the * symbol. Other companies that are not officially endorsed but are included on the list have completed a due diligence process, are vetted and offer a meaningful solution for today's hospital challenges.

DISASTER RECOVERY ASSISTANCE

Hagerty | HagertyConsulting.com

Hagerty works with clients and the Federal Emergency Management Agency (FEMA) to help clients recover from disasters, including public health and medical emergencies. For hospitals and healthcare systems seeking to leverage federal funding opportunities for COVID-19 financial recovery, Hagerty provides expert advice and help with short-term liquidity and long-term recovery funding guidance. The company's experience includes understanding how the suite of federal recovery programs facilitates a comprehensive recovery within a community.

STAFFING SOLUTIONS

For hospitals experiencing surge demand because of COVID-19 cases or because delayed elective procedures are coming back on-line, staffing and recruiting agencies can fill critical workforce shortages for physicians, nurses, and allied health professionals. These firms connect hospitals with health care professionals for temporary and permanent placement. The below list covers locum tenens agencies, managed services providers, agencies placing nursing and allied health positions, and physician recruitment firms.

Locum Tenens

* **Comp Health |** CompHealth.com

CompHealth is part of CHG Healthcare, which provides temporary physician coverage in all 50 states. CHG began in 1979 when a physician at the University of Utah developed the concept of locum tenens to deliver much-needed medical care to rural areas across the country. CHG is now the largest provider of locum tenens services in the U.S. and is still passionate about helping rural facilities find the right physicians. Through its trusted brands – including CompHealth, Weatherby and Global Medical Staffing – CHG placed more than 14,000 medical providers who served 25 million patients last year.

* **Global Medical Staffing |** gmedical.com

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* **Weatherby Healthcare |** Weatherbyhealthcare.com

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* **LocumsMart** | LocumsMart.net

LocumsMart's vendor-neutral portal connects 800+ healthcare facilities with 60+ agencies and 14,000+ physician candidates.

Managed Services Provider

* **Focus One Solutions** | FocusOneSolutions.com

FocusOne Solutions is a leading managed services provider that streamlines the staffing process for hospitals and healthcare systems by serving as the single point of contact for hiring requests. A sister company to Aureus Medical Group, one of the largest healthcare staffing firms in the country, FocusOne combines its one-contact solution with web-based vendor management software, FocusOne Connect, and the support of a dedicated service team to source contingent and direct hire candidates for clinical and non-clinical roles through a vetted network of staffing agencies.

Nurses/Allied Health

* **Med Solutions** | Med-Solutions.net

Med Solutions is a highly specialized full-service medical staffing organization that focuses on the placement of experienced medical personnel. We specialize in placement in a variety of medical entities. Staffing supervisors have been trained as Certified Medical Staffing Supervisors and have demonstrated effectiveness in solving problems for clients.

* **Aureus Medical** | AureusMedical.com

Aureus Medical Group is a nationwide leader in healthcare staffing and an affiliate of C&A Industries, LLC, one of the most respected staffing and recruitment firms in the country with more than 50 years of proven success. Founded in 1984, Aureus Medical serves the medical staffing needs of healthcare facilities in all 50 states through our nationwide network of highly skilled and dedicated healthcare professionals.

* **Aureus Radiology** | AureusMedical.com

Aureus Medical Group is a nationwide leader in healthcare staffing and an affiliate of C&A Industries, LLC, one of the most respected staffing and recruitment firms in the country with more than 50 years of proven success. Founded in 1984, Aureus Radiology serves the imaging staffing needs of healthcare facilities in all 50 states through our nationwide network of highly skilled and dedicated healthcare professionals.

Employment

* **Hospital Careers** | HospitalCareers.com

HospitalCareers.com is the healthcare industry's career destination site that has helped thousands of healthcare professionals find jobs and career paths. With over 25,000 job postings from more than 1,900 healthcare facilities nationwide, we have guided thousands of healthcare professionals into successful and fulfilling careers. Along with simplifying the job search process, users can browse career profiles, research job and salary trends, read informative articles and utilize other resources to help advance their careers in the healthcare field.

* **PreCheck** | PreCheck.com

PreCheck is the healthcare industry's premier background screening firm. Our healthcare talent screening services include employment background checks, occupational health and drug testing, OIG/GSA exclusion screening, professional license management and ongoing monitoring, automated employment verifications, immunization tracking, and electronic I-9 and E-Verify processing.

REVENUE CYCLE ENHANCEMENT

Meduit | Meduitrcm.com

Meduit delivers efficient and effective revenue cycle management solutions that lead to measurable, high-performing results that maximize ROI for hospitals, health systems and physician groups. Meduit is working with hospitals in response to COVID-19 to reduce claim denials, maximize revenue and take care of patient concerns all through its unique, patient-centered approach to RCM.

COMMUNICATIONS

Mobile Smith | MobileSmith.com

MobileSmith Health provides turnkey mobile applications that improve health outcomes, patient satisfaction and adherence for the new generation of digital health consumers. To help hospitals with COVID-19 communications internally and externally, Mobile Smith has developed two COVID-19 apps. One is designed for hospital staff and the other for the community at large. Both apps can be deployed in as little as 72 hours and provide timely push notifications and alerts to convey breaking news, vital updates, and customized facility information.

Groundswell Health | OurGroundswell.com

Groundswell Health is a custom health care communications firm with experience in advocacy campaigns as well as service line marketing. Groundswell Health develops digital and traditional messaging, integrating reputation and brand management solutions to take on crisis communications challenges as well as initiatives to decrease the complexity and confusion around nuanced health care issues. Provides assistance with public ballot initiatives, complex health care and Medicaid finance messaging, as well as communications programs during health plan disputes.

HEALTH CARE MANAGEMENT CONSULTING

PYA | pyapc.com

Providers have begun receiving some much-needed financial relief from the COVID-19 pandemic. There are several available sources for relief funding and loan proceeds, each with unique terms and restrictions. PYA is helping our clients navigate their real-world scenarios related to these funding mechanisms, evaluate operational and financial options to sustain their business, and track sources and uses of funding for reporting purposes.

ACCOUNTS RECEIVABLE

* **Commerce Bank** | CommerceBank.com

Commerce Bank is a national leader in payments and revenue cycle management. CommercePayments™ combines the latest in accounts payable technology and payment disbursement to offer innovative solutions that streamline accounts payable processes and create revenue for AP departments without changing current banking relationships. Capitalize on process efficiencies and generate monthly revenue share earnings by activating a CommercePayments™ AP Card payment program, utilizing the Visa® Network. This flexible solution requires no software to host and the Commerce Bank Vendor Enrollment team will actively contact and enroll vendors on your behalf to maximize your earnings. CommercePayments™ AP Automation modernizes invoice receipt and capture, approval workflow, and payment by utilizing a single payment file.

PHARMACY BENEFIT SOLUTIONS

* **Performance Healthcare Solutions** | PerformanceHealthcareSolutions.net

Performance Healthcare Solutions provides pharmacy benefit solutions that are a market disruptor and provide hospitals with a significant discount on their pharmacy drug benefits for employees. PHS has decades of pharmacy and PBM related experience that we leverage to deliver these first of their kind solutions to the marketplace.

CLASS ACTION SETTLEMENT MANAGEMENT

* **MCAG** | mcaginc.com

MCAG is an expert in obtaining money for businesses and healthcare organizations through our class action Settlement

Recovery Service. We provide Settlement Recovery Services to over 150,000 businesses of all sizes and levels of sophistication. The COVID-19 outbreak underscores the need to be focused on revenue recovery in the face of the global crisis. The MCAG team is applying best practices during each phase of our response, in order to help position our clients to survive the crisis and meet the surge in demand when the pandemic subsides.

GRANT WRITING

Affiliated Enterprise Solutions | AESLLC.org

Providing grant writing and management solutions, our expert consultants will partner with your organization to help assess the issues at hand, strategize on the path to take, and help implement the solutions that work.