

#### **POSITION DESCRIPTION**

Job Title: Director, Fiscal Policy

**Basic Function**: Analyze, monitor, and interpret the impact of federal and state finance policy initiatives on South Dakota hospitals, health systems, and post-acute care services. Monitor and serve as a resource to SDAHO members on Medicare and Medicaid policy, including appropriations, eligibility, and managed care developments. Evaluate commercial payer changes to South Dakota health care providers.

# **Nature and Scope:**

- Provide Medicare payment policy impact analysis to SDAHO members, including oversight of payment modeling reports
- Provide state and federal payment policy reports to the SDAHO Council on Reimbursement, Post-Acute Care, Quality Integration and Clinical and the SDAHO Board as requested.
- Coordinate SDAHO activities/work groups surrounding finance and reimbursement and implications for future payment changes in South Dakota.
- Oversee Medicaid hospital and post-acute care initiatives, including the rebasing process. Facilitate communication between SDAHO and the SD Department of Social Services, advocate for member perspectives before legislators.
- Research and analyze federal and state policy initiatives in the areas of health care system delivery and finance reform, insurance reform, and employer issues.
- ➤ Participate in CMS Open Door Forum calls and regional meetings and communicate relevant information to SDAHO members.
- Monitor Medicare and Medicaid policy developments toward value-based payment changes, including initiatives surrounding Accountable Care Organizations and implications for South Dakota health care providers.
- Serve as SDAHO liaison to hospital chief financial officers and HFMA; provide SDAHO updates at HFMA meetings, if requested.
- Evaluate implications of health benefits exchange on South Dakota's commercial health insurance marketplace and on South Dakota hospitals (as both providers and employers).

- Monitor CMS and association finance calls for SDAHO members.
- Respond to payment policy questions from SDAHO members; contribute material for SDAHO *Legislative Bulletins* and *SDAHO Unified Voice*.
- Prepare comments on state and federal payment changes and when necessary organize feedback from members on proposed changes to develop responses.
- Coordinate and manage initiatives surrounding electronic health records, including meaningful use incentive payments.
- Participate as a member of the SDAHO Advocacy Team.
- Provide support to SDAHO members regarding implementing quality-driven reporting and payment requirements.
- Provide input on finance related education programming to benefit SDAHO members including the SDAHO Annual Convention, CAH Forum education programs.

## Other Duties:

- Attend AHA, A2, National and State healthcare meetings, that will enhance the relationships, knowledge, and attain goals.
- Complete special projects and related work as assigned/required.

#### **Qualification Requirements**

To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

#### Education and/or Experience

BA/BS degree required; advanced degree in business, finance, or public health administration preferred. Excellent interpersonal, oral, and written communication skills required. Job requires development of a working knowledge of Medicare and Medicaid payment policies and lowa commercial health insurance environment. Familiarity with public policy and regulatory practices desired. Experience in practice of hospital finance, legislative affairs, or health care preferred. Occasional in-state travel required.

## Language Skills

Ability to read, analyze, and interpret general business periodicals, professional journals, technical procedures, or governmental regulations. Ability to write reports, business correspondence, and procedure manuals. Ability to effectively present information and respond to questions from groups of members, clients, customers, and the public.

# **Reasoning Ability**

Ability to solve practical problems and deal with a variety of concrete variables in situations where only limited standardization exists. Ability to interpret a variety of instructions furnished in written, oral, diagram, or schedule form.

## **Physical Demands**

The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

While performing the duties of this job, the employee is regularly required to sit and talk or hear. The employee frequently is required to use hands to finger, handle, or feel objects, tools, or controls. The employee is occasionally required to stand, walk, and reach with hands and arms.

The employee must occasionally lift and/or move up to 50 pounds. Specific vision abilities required by this job include close vision.

## **Work Environment**

The work environment characteristics described here are representative of those an employee encounters while performing the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

The position works in a controlled office environment. The noise level in the work environment is usually quiet.

#### **Status**

Full-Time; FLSA status of this position is Non-Exempt.