

Capturing Accurate Reimbursement



This 6-week intensive series is designed for healthcare professionals seeking to master the complexities of reimbursement in skilled nursing facilities (SNFs). Each session will provide in-depth insights into the strategies and best practices essential for capturing and optimizing reimbursement under Fee-for-Service, Value-Based Care, and the Patient-Driven Payment Model (PDPM).

Participants will explore critical topics such as accurate documentation and coding, effective MDS assessments, interdepartmental systems and the intricacies of managed care and Medicare Advantage plans. The series will also cover the impact of quality reporting on reimbursement, offering strategies to improve quality measures (QMs) and ensuring reimbursement accuracy for the care and services provided.

Target Audience

Administrators, Directors of Nursing, Nurse Managers, MDS Coordinators, Quality Assurance Team Members, Reimbursement Specialists, Billing Specialists, Case Managers, Therapists, Owners, and Compliance Officers

CEUs

One (1) contact hour each session; NAB approved through Proactive LTC Consulting.

Presented By:



Sarah Becker,
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July 9 - Understanding Reimbursement Systems in Skilled Nursing Facilities

Learn how reimbursement is calculated and operational strategies to drive accurate and timely reimbursement. The course also provides an in-depth look at the methodology and philosophy behind the Patient Driven Payment Model (PDPM), including variable per diem adjustments and case-mix adjusted components.

July 16 - Documentation and Coding Accuracy

Gain an understanding of how documentation supports MDS accuracy, common pitfalls that lead to revenue loss or compliance risk, and strategies to align interdisciplinary team efforts. Real-world scenarios and documentation examples and practical tips will be shared to improve coding precision, support regulatory compliance, and optimize facility reimbursement.

July 23 - Medicare Advantage and Managed Care – Challenges, Compliance & Reimbursement Strategies

Gather clarity on how these plans differ from Traditional Medicare, what challenges facilities commonly face, and how to develop proactive workflows to reduce denials and optimize reimbursement. Real-world case scenarios and strategies will be discussed to promote better outcomes and financial sustainability.

July 30 - Optimizing Reimbursement in Skilled Nursing Facility

Discover how to optimize reimbursement and avoid missed opportunities through an astute understanding of the nuances of the PDPM payment model. The course will concentrate on the elements that have the greatest influence on reimbursement. Gain an understanding of the importance of flexibility with Medicare assessment scheduling and the importance of gathering timely and accurate assessment data for optimal reimbursement.

August 6 - SNF Quality Reporting Program Impact on Reimbursement

This session will provide an overview of the SNF QRP, and quality measures used in the program. Participants will gain an understanding of how SNFs collect and submit data to CMS, including the deadlines and submission requirements and how to monitor for compliance with these requirements.

August 13 - Leveraging Technology and Data Analytics to Drive Quality Outcomes

Explore how nursing facilities can harness technology and data analytics to improve clinical decision-making, monitor performance metrics, and enhance resident outcomes. The session will highlight practical tools, a recommended iQIES Reporting run schedule and the importance of integrating data into daily quality improvement processes.

This series is free to SDAHO members. Register at the link below.

SDAHO is authorized to provide Nursing Home Administrator and Social Worker continuing education for this series. Please visit <https://members.sdaho.org/events/webinars> for more information on this series. If you have any questions, please contact Michella.Sybesma@sdaho.org.